## Public and Nonprofit Sector

### Program Chair: Mary Tscherhart, Indiana University

### Workshop Chair: Ralph S. Brower, Florida State University

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<thead>
<tr>
<th>Start</th>
<th>Regular Program</th>
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<td>PNS: Teaching Using the Case Study Method • HE: Skyway 264</td>
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<td>Division Welcome • S: Vevey</td>
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<td>P: Images of the Public Sector • S: Vevey</td>
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<td>P: Interorg Arrangements • S: Vevey</td>
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<td>Address: Oliver E. Williamson • S: Gbal I</td>
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<td>M: Business Meeting • S: Vevey</td>
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<td>P: HRM Issues for Nonprofits • S: Vevey</td>
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### Saturday 8:30 am

**778. PNS Doctoral Student Consortium**
- 8:30-12:00 Hyatt West: Acapulco
  - Preregister with Lisa Berlinger at lisa.berlinger@yale.edu
  - Organizers: Lisa R. Berlinger, Yale U.; Jennifer Wade, U. of Georgia
  - Panel: Arthur C. Brooks, Georgia State U.; Peter Dobkin Hall; Pier Rogers, New School for Social Research; Judith Y. Weisinger, Northeastern U.; Maria L. Nathan, U. of Texas, San Antonio; Mary Tscherhart, Indiana U.

**779. PNS: Teaching Using the Case Study Method**
- 8:30-12:00 Hyatt East: Skyway 264
  - Preregistration: Lisa Berlinger (lisa.berlinger@yale.edu)
  - Organizers: Lisa R. Berlinger, Yale U.; Jennifer Wade, U. of Georgia
  - Presenter: Todd D. Jick, Center for Executive Development

### Monday 8:45 am

**780. Division Welcome**
- 8:45-9:00 Swiss: Vevey

**Division Chair:** Danny L. Balfour, Grand Valley State U.

### Monday 9:00 am

**781. Paper: Images of the Public Sector**
- 9:00-10:20 Swiss: Vevey

**Chair:** Lisa Marie Napoli, Indiana U., Bloomington

**Public and Private Service at Logrehead**: Modeling Credibility Gaps in the Expectations of Customers, Jari Vuori, Georgia Institute of Technology; Gordon Kingsley, Georgia Institute of Technology

**Public Administration or Public Management? Organizational Culture in the Public Sector**, Lisa Marie Bradley, Queensland U. of Technology; Rachel Louise Parker, Queensland U. of Technology

**The Role of Public Sector Image and Personal Characteristics in Determining Tendency to Work in the Public Sector**, Aaron Cohen, U. of Haifa; Yair Zaltmanovitch, U. of Haifa; Hani Davidesko, U. of Haifa

**Discussant:** Sonia Ospina, New York U.

### Monday 1:00 pm

**782. Paper: Frameworks for Understanding Interorganizational Arrangements**


**Monday 2:30 pm**

**783. Invited Address: Public and Private Governance**
• 2:30-3:50 Swiss: Gball I

*Distinguished Speaker:* Oliver E. Williamson, U. of California, Berkeley

**Monday 4:10 pm**

**784. Meeting: Business Meeting**
• 4:10-5:30 Swiss: Vevey

*Chair:* Danny L. Balfour, Grand Valley State U.

**Monday 5:30 pm**

**785. Social Hour**
• 5:30-6:30 Swiss: Vevey

*Hosts:* J. Patrick Murphy, C.M., DePaul U.; Matthew A. Liao-Troth, DePaul U.

**Tuesday 8:30 am**

**786. Paper: Studies of Organizational Change**
• 8:30-10:10 Swiss: Vevey

*Chair:* Jean F. Hartley, U. of Warwick

Privatization and Efficiency: Differentiating Ownership Effects From Political, Organizational, and Transitional Effects, Belen Villalonga, U. of California, Los Angeles

*Winner of PNS Division Best Doctoral Student Paper Award*

Exploring Organizational Flexibility as a Major Component in the Organizational Change Process: A Case Study of Former Australian and New Zealand Telecommunications Monopolies, Kellie Caught, Queensland U. of Technology, Gardens Point; Mark A. Shadur, Queensland U. of Technology; Rene Kienzle, Queensland U. of Technology, Gardens Point

"Suffer the Little Children": A Comparative Study of Economic and Bureaucratic Rationalization Processes in Catholic Children's Institutions, Thekla . Rura-Polley, U. of Technology, Sydney

*Discussant:* Laurie N. DiPadova, U. of Utah

**Tuesday 10:30 am**

**787. Paper: Competing with For-profits: Strategies for Government and Nonprofit Organizations**
• 10:30-11:50 Swiss: Vevey

*Chair:* Mohamed Chariri, U. of Quebec


*Published in Conference Proceedings*


When Missions, Markets, and Politics Collide: Values and Strategy in the Nonprofit Human Services, Peter Frumkin, Harvard U.; Alice Andre-Clark, Harvard U.

*Discussant:* Maria L. Nathan, U. of Texas, San Antonio

**Tuesday 2:00 pm**

• 2:00-3:20 Swiss: Vevey

*Chair:* Karen Froelich, North Dakota State University

Masking the Need for Cultural Change: The Influence of Emotion Work in a Nonprofit Organization, Jamie Callahan Fabian, Virginia Polytechnic Institute and State U.

Economics Research on Volunteers: Approaches, Findings, Links, Paul L. Govekar, Nova Southeastern U.; Michele A. Govekar, Ohio Northern U.

The Effects of United Way Membership on Employee Pay in Nonprofit Organizations, Steve Werner, U. of Houston; Robert Konopaske, U. of Houston; Gretchen Gemeinhardt, American Productivity & Quality Center

*Discussant:* Ray Aldag, U. of Wisconsin

**Wednesday 9:00 am**

• 9:00-10:20 Swiss: Vevey

*Chair:* Debra Mesch, Indiana U., Indianapolis


The Use of Information Technology by National Unions: An Exploratory Analysis, Jack Fiorito, Florida State U.; William Bass, Florida State U.

*Discussant:* Matthew A. Liao-Troth, DePaul U.

**Wednesday 10:40 am**

• 10:40-12:00 Swiss: Vevey

*Chair:* Jack C. Green, Pepperdine U.

The Effects of Ownership and Resources on Employment Externalization Among Small Enterprises in Russia, Raymond Russell, U. of California, Riverside; Robert Hanneman, U. of California, Riverside
Competition as a Reform Strategy in Public Management,
Peter David Steane, Macquarie U.; Derek H. Walker, Macquarie U.

Transforming Stakeholder Value Creation: A Co-production Approach,
Michael J. Rouse, De Montfort U.; Hülya Öztel, De Montfort U.

Discussant: Michael Card, U. of South Dakota